

ACCESS HOSPITALITY DEVELOPMENT & CONSULTING



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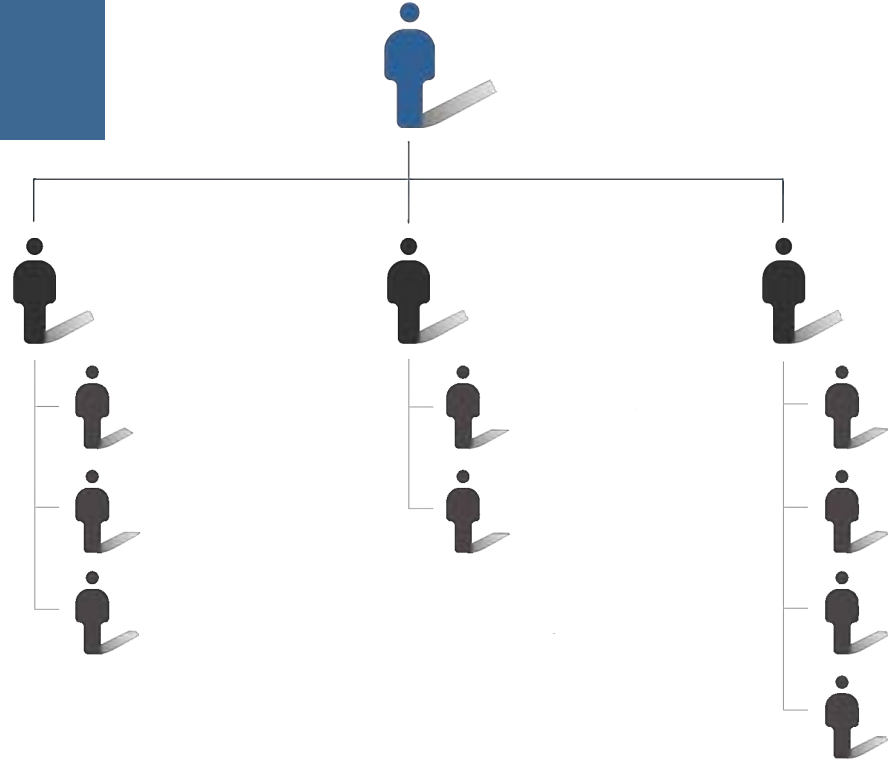
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OUR TEAM MEMBERS



Haluk Özdoğan
President

Haluk Özdoğan is the Founder and President of Access Hospitality. He is graduate of Istanbul University Business Administration Department. He has a strong Sales & Marketing background (Director of Sales in Swissotel, Area Director of Sales & Marketing in Hyatt International), as well as solid hotel operation experience & senior management background (EAM & Deputy General Manager of Grand Hyatt Istanbul, General Manager of Divan Hotel Istanbul). Haluk Ozdogan was the Co-Founder/Shareholder of APlus Healthcare Hospitality Services Co. (Full Fledge Facility Management Co. with 40 m. USD turnover & 1700 employees), which he managed as Chief Executive Officer for 5 years. He is also the Co-Founder and Vice Chairman of B-rain Team Trainings and Consultancy A.Ş. Mr. Ozdogan founded Access Hospitality in 2008 and managed to grow Access into a company that gives hospitality services in three continents.



Gamze Dinçer
Senior Consultant
Operations

Gamze Dinçer is graduate of American Academy for Girls & got her B.A. diploma at Bosphorus University Tourism and Hotel Management Department. She worked in corporate hotel industry for the first sixteen years of her business life at international hotel brands such as Sheraton Istanbul, Sheraton New York, Çırağan Palace Kempinski Istanbul, Conrad Istanbul & Swissotel The Bosphorus Hotel & Residence Istanbul, as Front Office Manager, Rooms Division Manager and Guest Relations Director. In 1999, she joined Regus Group and acted as the founding member of the Regus Group's business in Turkey as part of the pre-opening team working as the Operations Manager and contributed to the marketing and expansion activities, as well as leading the operations teams. In 2005, she became the Regional Project Manager EMEA and managed projects in 24 countries from Ireland to Pakistan, Estonia to Malta, Portugal to Qatar, completing 52 projects successfully. She is the certified trainer of EU projects as well as conducting hospitality trainings with Bilgi University of Istanbul. Overall she has over 35 years of international hospitality experience.



Ömür Yeker
Senior Consultant Revenue
Management

Ömür Yeker is the co-founder and Managing Partner of the B-rain Team Training & Consultancy and co-founder and Managing Director of DMCRep destination management company. He has a first degree in economics from Istanbul University and a masters degree in Hospitality Management from the Scottish Hotel School, Strathclyde University, Glasgow. He has been working as sales and marketing executive in the tourism industry for over 25 years. Yeker's professional background is based firmly in sales and marketing, combining his twenty years of senior level executive sales, marketing and training experience in international hotel chains (Director of Sales in Inter-Continental Istanbul, DOS and EAM in Grand Hyatt Istanbul, DOM in Park Hyatt Istanbul) with his knowledge of coaching, an area of interest developed in recent years. He is a Board Member at the Site Turkey Chapter and lecturing in the Tourism & Hotel School at the Bilgi University.



Şule Şamlı
Senior Consultant
Marketing

Şule Şamlı graduated from Boğaziçi University with a bachelor of arts degree in business administration and began her career in marketing as a Product Manager under the partnership between Procter & Gamble and Eczacıbaşı. After serving as Director of Sales and Marketing at Eczacıbaşı İlaç and later on as Marketing Director at Danone, she joined Eti Foods in 2001 as the Vice President of Marketing. During her 15 years in this role, her marketing strategies helped grow Eti Foods' revenue from 100m USD to 1bn USD and make Eti the market leader with 42% market share. Şamlı completed the Advanced Management Programme at Harvard University in 2010. She continues to work as an independent marketing consultant since 2016, with notable clients including Pronet, Süttaş, Pınar Et, Mey, Algida, Unilever and Seraf Restaurant.

OUR TEAM MEMBERS



Ayşe Timur Limoncular
Consultant
Sales & Marketing

Ayşe Timur Limoncular is graduate of Bilkent University, department of Tourism & Hotel Management. She has 25 years of experience in hospitality industry. She started her career at Ceylan Inter-Continental Istanbul in 1996. She worked at Swissotel The Bosphorus, Istanbul in different management positions in Sales & Marketing department for 14 years. Before joining Access Hospitality as Consultant responsible for Sales & Marketing, she worked as Cluster Director of Sales & Marketing at Radisson Blu Hotel where she lead several commercial projects maximize revenue and profit. She believes that sincerity, reliability, consistency and good communication develop unbreakable trust between you and your guests in hospitality industry.



Çağla Özdoğan
Consultant
HR & Feasibility Studies

Çağla Özdoğan is graduate of Bosphorus University Tourism and Hotel Management Department. She has over 25 years of business background, first 5 years in hospitality industry as Banqueting Manager and going forward in Demand Planning, Marketing, Communications and HR. She was Director of Marketing in Avon Cosmetics. She has set up the Marketing Department of Oriflame Cosmetics in Turkey, which generated strong turn around of business for the company in the region. Starting from January 2016, she joined Access Hospitality, primarily taking care of HR related services such as recruitment, organizational structure reviews, personnel engagement study surveys, performance management system implementation. She is also acting as Project Manager for feasibility studies. Çağla Özdoğan is an Erickson certified coach and her mission is to improve teams' performance.



Mehmet Özsoy
Consultant
Information Technologies

Mehmet Özsoy graduated from Ahmet Yesevi University Computer Science. He has been in IT industry since 2007. During the last five years of his professional career, he has gained extensive experience in Microsoft technologies and provided IT infrastructure for one of the largest automotive company – Şahsuvaroğlu, as well as the largest health care company of Turkey – Acıbadem Group. In hospitality industry; he attended all Fidelio trainings – Opera / Micros trainings and managed information technologies department for APlus Healthcare Hospitality Services between 2009-2015. He is currently leading IT related issues for Access and B-rain Team companies and managing Access HDC's franchise operations with all kind of network and PMS / BMS areas along with property level assistance on site IT matters.



Aslı Şamlı
Consultant
Marketing Communications

Aslı Şamlı graduated from Georgetown University in 2018 with degrees in Economics and Psychology. She started her career as a digital banking specialist at ING Turkey, followed by a role at EY Turkey as a financial analyst.

OUR TEAM MEMBERS



Ege İş
Architect

Upon completing his studies in the Department of Architecture at MEF University, Ege İş began his career at Toner Architecture. He joined the Access Hospitality team as an architect in 2023.

A photograph of a restaurant interior, viewed through a glass partition. The scene shows a dining table set with white linens, glassware, and silverware, surrounded by light-colored upholstered chairs. The room features wood-paneled walls, a wooden ceiling with exposed beams, and large windows looking out onto a city street at night. A blue semi-transparent box is overlaid on the left side of the image, containing the text "OUR SCOPE OF WORK".

OUR SCOPE OF WORK

02

1. Development Management & Advisory Services

Access has the ability to identify compelling investment opportunities through well prepared, thorough feasibility studies and a strong sense for concept development, supported by extensive know-how on hospitality operation and international hotels' core and sub-brands, as well as strong expertise in project management.

2. Hotel Pre-Opening Services

Access provides A to Z hotel pre-opening services for franchise hotels as well as independent hotels. Close cooperation with all major hotel brands helps Access Hospitality to manage franchise hotels' pre-opening phase smoothly and efficiently.

3. Asset Management

Access ensures healthy implementation of management contracts by offering hotel investors a systematic approach to managing their assets and identifying business improvement opportunities for optimizing operating performance, hence asset value.

4. Third Party Hospitality Management

Access is approved operator by all major hotel companies including but not limited to Marriott International, Hilton Hotels & Resorts, Radisson Hotel Group, Hyatt International, Millennium Hotels & Resorts, Wyndham & Ramada Hotels & Resorts and Accor Hotels. We offer our partners dedicated support on all aspects of hospitality operations.



1. Development Management & Advisory Services *(Description of Services)*

1. Creation of Preliminary Concept & Feasibility Studies

Feasibility studies are prepared in the light of an extensive market research about the region, about the industry and the competitive environment. All relevant data from public institutions as well as private sector is utilized, market conditions are carefully examined. Concept proposal is made based on the best use of the related project. Concept proposal includes creation of physical concept, area program and product differentiation proposition (SWOT Analysis).

2. Brand Operator Search & Contract Negotiations

Based on the brief from the Client including location and area program/based on the output from the feasibility study, Access will make a thorough analysis to facilitate Client determining the best possible Operator for the project. Based on the preceding analysis and Operator meetings, Access will assist the Client in negotiating the final and best commercial offer as well as the Letter of Intent with the Client's selected hotel Operator.

3. Project Management

Project management phase includes

- a- providing guidance to project team of the investor (architecture, design and engineering teams) to support pre-determined concept as well as efficiency of operation
- b- determination of FF&E and OS&E specifications and preparation of FF&E & OS&E lists
- C- Integration of brand's / operator's design criteria to the project

The major strength of Access lies in the fact that it provides investors the means for a profitable operation by reflecting its experience and expertise in international hotel operations to the planning and project management process.



1. Development Management & Advisory Services (*Details of Services*)

1. Creation of Preliminary Concept & Feasibility Studies

- General Market Overview
- Hotel Market Assessment & Competitive Analysis
- Supply Assessment
- Demand Assessment
- Site Analysis & Concept Proposal
- SWOT Analysis
- Pricing Strategy
- Financial Projections incl. 10 Years P&L, Cash Flow & ROI Analysis

2. Brand Operator Search & Contract Negotiations

- Operator Search (including Analysis of Alternatives and Short List Preparation)
- Negotiation of Commercial Terms (LOI level)
- Negotiation of Definitive Agreements together with Owner's Legal Council (HMA level)

3. Project Management

- Design Direction
- Assisting owner for selection of architect, interior designer and project consultants
- Coordination between hotel company, project team, architect, interior designer and consultants
- Operational MEP Review
- Life & Safety Review
- IT Review
- Review of FF&E list
- Preparation of OS&E list
- Assisting owner's procurement team for cost efficiency



2. Hotel Pre-Opening Services

Pre-Opening Budget Preparation

Organizational Chart Preparation

Preparation of Job Descriptions

Business Plan Preparation

Operational Procedures Preparation

Recruitment and Trainings

Establishment of IT Systems

Description of Sales & Marketing Strategies

Pricing Structure & Revenue Management Setup

Development of Hotel Website

Tour Operator Contracting

Procurement of Supplies and Inventory

Establishing Vendor Partnerships

Obtaining Necessary Licences and Permits

Ensuring Franchise Compliance



3. Asset Management

Assistance in budget negotiations

Benchmarking against relevant competitive sets

Financial performance review

Capital expenditure review

Real estate market conditions, trends and cyclicality

Brand reviews

Identification of appropriate timing for divestment, refinancing and refurbishment



4. Third Party Hospitality Management

Annual Business Plan preparation and seeking owner's approval

Ensuring hotel's compliance with brand standards

Remaining the liaison Office between the franchisor (hotel company) and franchisee (owner company)

Ongoing recruitment and trainings

Appraisal of hotel level executives' performances and supporting employee engagement

Reaching and exceeding brand's required guest satisfaction scores

Running monthly budget review meetings and taking necessary actions

Identifying areas for improvement related with revenue generation, operational efficiency as well as service standards

TRACK RECORD



Development Projects



The Westin Istanbul Nisantasi
İstanbul, Türkiye
Opened in December 2022
Glentur Turizm
150 rooms
Hotel Brand Integration, Project
Coordination, Hospitality Advisory, Pre-
Opening Services



Aloft by Marriott Karaköy
İstanbul, Türkiye
Opening in September 2024
Karaköy Turizm Yatırım A.Ş.
115 rooms
Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality
Advisory, Pre-Opening Services,
Management Consultancy



Swisotel Uludağ Bursa
Bursa, Türkiye
Opened in 2023
Bursa Ticaret ve Sanayi Odası
174 rooms
Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality
Advisory, Owner's Representation

Development Projects



Lokalist Istanbul, a Tribute Portfolio Hotel
İstanbul, Türkiye
Opening in December 2023
Gençoğlu Otelcilik
61 rooms



Apartments by Marriott Bonvoy Vadi,
İstanbul
İstanbul, Türkiye
Opening in October 2025
Invest İnşaat



Fortuna of Cappadoccia, Autograph
Collection
Uçhisar, Cappadoccia, Nevsehir, Türkiye
Opening in June 2025
Tarman Group
153 rooms

Development Projects



Crowne Plaza Bosphorus Ortaköy

(Ortaköy Princess Hotel Conversion)

İstanbul, Türkiye

Opening in 2023

Set Otelcilik

134 rooms

Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality
Advisory



Mövenpick Bakırköy

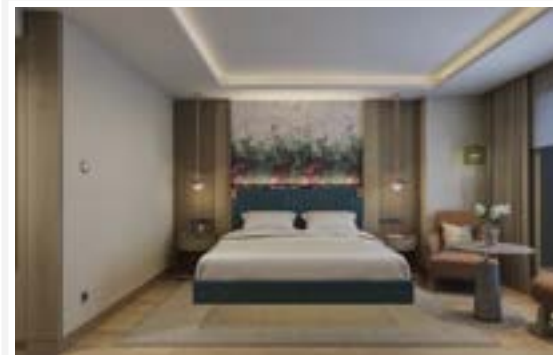
İstanbul, Türkiye

Under construction

Alfa Deri

229 rooms

Hotel Brand Integration, Project Coordination
& Hospitality Advisory



Delta Hotels by Marriott, Karaköy

İstanbul, Türkiye

Opening in June 2024

Vero Turizm

78 rooms

Hotel Brand Integration, Project Coordination &
Hospitality Consultancy, Pre-Opening Services,
Management Consultancy

Development Projects



Delta Hotels by Marriott, Zeytinburnu
İstanbul, Türkiye
Opening in June 2025
Çelikoğlu Otelcilik
112 rooms
Hotel Brand Integration, Project
Coordination & Hospitality Consultancy,
Pre-Opening Services, Management
Consultancy



**DeCamondo Galata, a Tribute
Portfolio Hotel**
İstanbul, Türkiye
Opened in 2022 (Rebranded)
Aktarlı Grup
35 rooms
Feasibility Study, Hotel Brand
Integration, Project Coordination &
Hospitality Advisory, Pre-Opening
Services



**Adahan DeCamondo Pera,
Autograph Collection**
İstanbul, Türkiye
Opened in April 2022
Aktarlı Grup
35 rooms
Feasibility Study, Hotel Brand
Integration, Project Coordination &
Hospitality Advisory, Pre-Opening
Services

Development Projects



Marriott Executive Apartments Vadi, İstanbul
İstanbul, Türkiye
Opening in March 2024
Invest İnşaat
202 rooms
Feasibility Study, Hotel Brand Integration



Owner's representation and management consultancy were provided

Radisson Blu Ottomare
İstanbul, Türkiye
Opened in 2016
Sabri Özel
135 rooms
Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory



Management consultancy will be provided

Hotel Punto Zeytinburnu
İstanbul, Türkiye
At planning stage
Punto Deri
150 rooms
Feasibility Study, Hotel Operator Search, Project Coordination & Hospitality Advisory

Development Projects



AC by Marriott Yalıköşk
İzmir, Türkiye
Opening in 2023
Aktarlı Grup
80 rooms
Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality
Advisory



The Luxury Collection, Ottoman
Is planned to be rebranded in 2023
Aktarlı Grup
177 rooms
Feasibility Study, Hotel Brand Integration,
Rebranding



The Luxury Collection, Sansaryan
Opening in 2023
Aktarlı Grup
74 rooms
Feasibility Study, Hotel Brand Integration

Development Projects



Third party management was provided

Radisson Collection Bodrum

Muğla, Türkiye

Managed by Access between May-December 2018

Ant Yapı A.Ş.

80 rooms

Feasibility Study, Hotel Brand Integration, Project Management, Pre-Opening Services



Management consultancy was provided

MGallery The Bodrum Hotel Yalıkavak

Muğla, Türkiye

Opened in July 2021

İnci Turizm A.Ş.

102 rooms

Hotel Brand Integration, Pre-Opening Services



Bodrum Hattat Bay Hotel and Branded Villas

Muğla, Türkiye

Opening in June 2025

Invest İnşaat

29 villas ve 75 spacious hotel rooms

Hotel Brand Integration

Development Projects



Owner's representation is provided

Marriott Şişli İstanbul

İstanbul, Türkiye

Opened in March 2014

Uyanoğlu İnşaat A.Ş. Bertuğbey A.Ş.

265 rooms

Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory, Owner's Representation



Management consultancy is provided

AC Marriott Maçka

İstanbul, Türkiye

Opened in September 2014

Tanrıverdi Mensucat A.Ş.

99 rooms

Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory



Management consultancy is provided

Sheraton Grand Samsun

Samsun, Türkiye

Opened in February 2015

Tanrıverdi Mensucat A.Ş.

221 rooms

Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory

Development Projects



Owner's representation is provided

Shangri-La Istanbul Bosphorus
İstanbul, Türkiye
Opened in May 2013
Tanrıverdi Mensucat A.Ş.
186 rooms
Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory, Owner's Representation



Sofitel Taksim
İstanbul, Türkiye
Opened in December 2019
Tuna A.Ş.
205 rooms
Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory



Management consultancy was provided

Hilton Mall of Istanbul
İstanbul, Türkiye
Opened in October 2020
Torunlar GYO
200 rooms
Feasibility Study, Project Coordination & Hospitality Advisory, Pre-Opening Services

Development Projects



Pruva 34 Hotel Project
İstanbul, Türkiye
Under construction
Minsar Turizm - Hyper Group / Özbekistan
315 rooms
Feasibility Study



Double Tree by Hilton Anka Mall
Ankara, Türkiye
Under conversion/Refurbishment
Gimat GYO
263 rooms
Hotel Brand Integration, Project
Coordination & Hospitality Advisory



Citadines 1453 Maslak Istanbul
İstanbul, Türkiye
Project on hold
TBH Group
147 rooms
Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality
Advisory

Development Projects



Hyatt Centric Yalıkavak Bodrum

Muğla, Türkiye

Project on hold

Varyap Holding

77 rooms

Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality
Advisory



Antwell Life Care Residence Camlica İstanbul

İstanbul, Türkiye

Opened in September 2019

Ant Yapı A.Ş.

157 units

Feasibility Study, Concept Consulting, Pre-
Opening Services



Nordstern Hotel Karakoy Istanbul

İstanbul, Türkiye

Hotel is in operation

Nizam Hışım "Hışım Group"

20 rooms

Hospitality Advisory, Pre-Opening Services

Development Projects

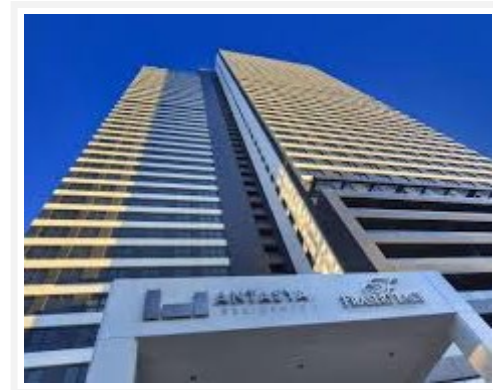


Management consultancy
was provided

Hotel Caeli Çanakkale
Çanakkale, Türkiye
Opened in December 2015
Toksöz Grup
21 rooms
Feasibility Study, Project Coordination &
Hospitality Advisory, Pre-Opening Services



Citadines Nivo Istanbul
İstanbul, Türkiye
Project on hold
Cathay Grup - Neba
150 rooms
Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality
Advisory



Owner's representation was
provided

**Fraser Place Antasya Umraniye
Istanbul**
İstanbul, Türkiye
Opened in 2016
Antyapı A.Ş.
80 rooms
Owner's Representation

Development Projects



Owner's representation was provided

Fraser Place Anthill Bomonti Istanbul
İstanbul, Türkiye
Opened in 2016
Ant Yapı A.Ş.
117 rooms
Owner's representation



Seba Burla Project Dolapdere
İstanbul, Türkiye
Project sold and realized as Sheraton Old Town
Seba / Burla A.Ş.
275 rooms
Feasibility Study, Hotel Operator Search, Project Coordination & Hospitality Advisory



Dedeman Park Denizli
Denizli, Türkiye
Hotel is in operation
Apeas & Tavros Yatırım Holding
150 rooms
Hotel Brand Integration, Project Coordination & Hospitality Advisory

Development Projects



Westin İstanbul Levent
İstanbul, Türkiye
Converted to Şekerbank office building
Şekerbank/Promesa A.Ş.
250 rooms
Feasibility Study, Hotel Brand Negotiations, Project Coordination & Hospitality Advisory



Third party management was provided

Yoo2 Taksim Square
İstanbul, Türkiye
Leased to Avantgarde Group
Gençoğlu Otelcilik A.Ş.
61 rooms
Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory, Pre-Opening Services

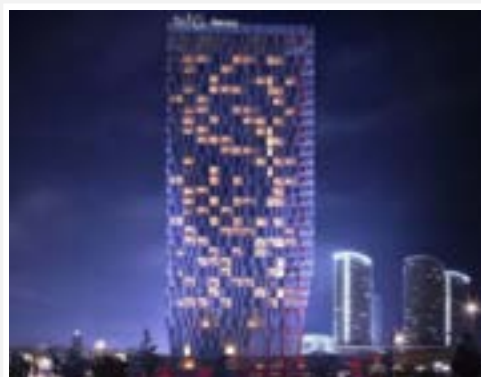


Park Inn by Radisson Samsun
Samsun, Türkiye
Opened in April 2017
Tavros Yatırım Holding
150 rooms
Feasibility Study, Hotel Brand Integration

Development Projects



G-YOO Inspired by Starck Residences Güneşli
İstanbul, Türkiye
Opened in 2016
Maryapı A.Ş.
700 residential units
Residence Brand Integration



Centro WestSide & Arjaan by Rotana Güneşli
İstanbul, Türkiye
Project is completed
Maryapı A.Ş.
153 residential units and 152 hotel rooms
Hotel Brand Integration and Shareholder's Agreement



Veli Alemdar Han Project Galata Port Karakoy
İstanbul, Türkiye
Project sold and realized as JW Marriott Bosphorus
Seba Holding
150 rooms
Feasibility Study, Hotel Operator Search, Project Coordination & Hospitality Advisory

Development Projects



Owner's representation was provided

Divan Residences at G Plus Güneşli
İstanbul, Türkiye
Opened in September 2014
Maryapı A.Ş.
250 residential units and 140 hotel rooms
Feasibility Study, Brand Integration, Project Coordination & Hospitality Advisory



Fairmont Quasar Istanbul
İstanbul, Türkiye
Opened in January 2017
Torunlar GYO
200 rooms
Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory



Mondrian Istanbul Old City
İstanbul, Türkiye
Project was cancelled
Zeki Coruk / Morbel A.Ş.
126 rooms
Feasibility Study, Hotel Brand Integration & Shareholders Agreement, Project Coordination & Hospitality Advisory

Development Projects



Dusit Thani Istanbul
İstanbul, Türkiye
Project on hold
Koçak Gold A.Ş. "Bankalar Caddesi Generali Han Binası"
90 rooms
Feasibility Study, Hotel Operator Search, Project Coordination & Hospitality Advisory



Owner's representation is provided

Millennium Old City Istanbul
İstanbul, Türkiye
Opened in 2018
SNR Holding
135 rooms
Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory



Third party management was provided

Nish Palas Istanbul, Unbound Collection by Hyatt
İstanbul, Türkiye
Managed by Access between May-December 2018
Nursace Grup
45 rooms
Feasibility Study, Hotel Brand Integration, Project Management, Pre-Opening Services

Development Projects



Owner's representation was provided

Hyatt Regency Istanbul Ataköy

İstanbul, Türkiye

Opened in January 2015

Tavros Investment Holding

284 rooms

Feasibility Study, Hotel Brand Integration, Project Coordination & Hospitality Advisory



Marriott İzmir

İzmir, Türkiye

Opened in August 2021

Mustafa Çüngüşlügil

160 rooms

Feasibility Study, Hotel Brand Integration



Paşabahçe Hotel Project

İstanbul, Türkiye

Project on hold

Torunlar GYO

Project Consultancy

Development Projects



Ommer Hotel Kayseri
Kayseri, Türkiye
Hotel is in operation
Başyazıcıoğlu Tekstil
185 rooms
Hospitality Advisory & Concept
Consultancy, Pre-Opening Services



Owner's representation is
provided

**Park Inn by Radisson, Istanbul
Ataşehir**
İstanbul, Türkiye
Opened in October 2017
Perspektif Grup
127 rooms
Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality Advisory,
Owner's Representation



Owner's representation was
provided

Radisson Blu Hotel, Istanbul Asia
İstanbul, Türkiye
Opened in 2013
Ant Yapı A.Ş.
195 rooms

Development Projects



Courtyard by Marriott Eskişehir
Eskişehir, Türkiye
Converted to office/residence project
Korkut ve Beyazıt Öztürk / Selin Turizm
İşletmeleri A.Ş.
120 rooms
Feasibility Study, Hotel Brand Negotiations,
Project Coordination & Hospitality Advisory



G Marin Residence by Divan - Darica
Kocaeli, Türkiye
Completed in 2014
Maryarı A.Ş.
250 residential units
Residence Brand Integration



AC by Marriott Karşıyaka
İzmir
İzmir, Türkiye
55 rooms
Feasibility Study, Hotel Brand
Integration

Development Projects



Embassy Suites by Hilton
İstanbul, Türkiye
Opening in August 2024
Torunlar GYO
110 rooms

International Projects



Third party management is provided

Four Points by Sheraton Prishtina City, Kosova
Prishtina, Kosovo
Opened in June 2020
Marigona Group
87 rooms
Feasibility Study, Hotel Brand Integration, Project Management, Pre-Opening Services



Third party management will be provided

Four Points by Sheraton Sao Vicente
Cape Verde, Mindelo Island
Opening in June 2024
150 rooms
Feasibility Study, Hotel Brand Integration, Project Management, Pre-Opening Services

COURTYARD[®]
BY MARRIOTT

Third party management will be provided

Courtyard by Marriott Prishtina
Prishtina, Kosovo
Opening in September 2024
Marigona Group
160 rooms
Feasibility Study, Hotel Brand Integration, Project Management, Pre-Opening Services

International Projects



Shabran Hotel, Azerbaijan

Şhabran, Azerbaijan

Opened

Azərbaycan Cümhurbaşkanlığı İşlər İdaresi
(ARPI)

149 rooms

Pre-Opening Services



Basqal Hotel, Azerbaijan

Basqal, Azerbaijan

Opened

Azərbaycan Cümhurbaşkanlığı İşlər İdaresi
(ARPI)

179 rooms

Pre-Opening Services



Owner's representation is
provided

Radisson Blu Residences Erbil (opened
as Hyatt Regency Residences rebranded
in September 2023)

Erbil, Iraq

Opened in May 2022

Sabri Özel Grup

100 units

Feasibility Study, Hotel Brand Integration,
Project Coordination & Hospitality Advisory

International Projects



Grand Mercure Regestan,
Samarkand
Samarkand, Ozbekhstan
At planning stage
Hyper Group
Hotel Brand Integration, Project
Coordination & Hospitality Advisory



Fairmont Tashkent City Ozbekhstan
Tashkent, Ozbekhstan
Under construction
Hyper Group
Hotel Brand Integration, Project
Coordination & Hospitality Advisory



National Theatre Mall, Lagos
Nigeria
Lagos, Nigeria
Project was cancelled
Senator Okonkwo
Two hotels (150 rooms and 250 rooms)
Feasibility Study, Hotel Brand
Negotiations, Project Coordination

International Projects



Hyatt Place Lagos Nigeria
Lagos, Nigeria
Project on hold
Senator Okonkwo & Apeas
50 residential units, 150 hotel rooms
Feasibility Study, Hotel Brand Negotiations, Project Coordination



Centro by Rotana, Lagos Nigeria
Lagos, Nigeria
Project on hold
Senator Okonkwo & Apeas
200 rooms
Feasibility Study, Hotel Brand Negotiations, Project Coordination



Hyatt Regency Douala, Cameroon
Douala, Cameroon
Project on hold
250 rooms
Feasibility Study, Hotel Brand Negotiations, Project Coordination

International Projects



Hyatt Regency Almaty
Almaty, Kazakhstan
Converted to residence project
Tavros Group
300 rooms
Feasibility Study, Hotel Brand Integration,
Project Coordination



Hyatt Regency Tashkent
Tashkent, Ozbekhstan
Opened in 2019
Greater Municipality of Tashkent &
Presidential Office of Uzbekistan
250 rooms
Hotel Brand Integration, Project
Coordination & Hospitality Advisory

swissôtel
Hotels & Resorts

Swissotel Tashkent Miran
Tashkent, Ozbekhstan
At planning stage
Hyper Group
Hotel Brand Integration, Project
Coordination & Hospitality Advisory

International Projects



Owner's representation was provided

Dedeman Oskemen Kazakhstan
Özkemen, Kazakhstan
Hotel is in operation
Apeas & Tavros Investment Holding
150 rooms
Hotel Brand Integration



Owner's representation was provided

Dedeman Tashkent Ozbekhstan
Tashkent, Ozbekhstan
Hotel is in operation(Rebranded as Wyndham)
200 rooms
Rebranding Negotiations



Owner's Representation was provided

Kempinski Venice
Venice, Italy
Hotel converted from St. Regis to Kempinski
Permak Grup
180 rooms
Rebranding Negotiations

International Projects



Apartments by Marriott Bonvoy

Prishtina

Prishtina, Kosovo

Opening in December 2025

Marigona Group

100 studio apartments

Hotel Brand Integration, Third Party

Management

For further information, please contact

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